

## BROKER SPOTLIGHT

# Northwest Land & Lifestyle Properties



Whether it's helping a family buy a getaway property or selling a large tract to an investment firm, Idaho's Northwest Land & Lifestyle Properties specializes in matching buyers with rural properties that fit their needs.

Northwest Land & Lifestyle Properties, with offices in St. Maries and Hayden, Idaho, knows all the aspects of helping recreational property buyers, from understanding someone's hunting needs to determining how timber values figure into a sale.



Kirstin Darry

Being part of the PotlatchDeltic Preferred Broker Network makes sense, says Kirstin Darry, who leads the brokerage's efforts in the St. Maries area, where she and PotlatchDeltic sell undeveloped tracts and developed homesites to buyers from states like Washington, Oregon, California, and Utah. With more people able to work from anywhere, and with many people planning for retirement, buyer interest is strong for getting away to North Idaho and towns like St. Maries.

Rural land buyers are also drawn to Idaho for its wide range of recreational opportunities - from unlimited hiking trails to abundant hunting areas, to lakes and rivers for boating and fishing.

Knowing the St. Maries area and its recreational land counts: Kirstin, a St. Maries resident, has worked in real estate for close to 20 years and has lived in North Idaho since 2008.

"A key to our success in the St. Maries area is that Kirstin works closely with PotlatchDeltic to get the developed properties ready, as opposed to just putting a sign up," says Tom Moore, Owner and Designated Broker/Forester of Northwest Land. "She is involved with everything from where the septic is going, to where a cabin can be built."

Tom initially got to know PotlatchDeltic as a consulting forester, while also spending time near PotlatchDeltic properties as he went fly fishing in the St. Joe River and hunting for elk.

The Northwest Land team draws from extensive knowledge in the areas of marketing, finance/valuation, real estate law and 1031/1033 exchanges – a powerful combination of skill and experience that provides tremendous value to buyers.

"We enjoy helping buyers find the PotlatchDeltic property that's perfect for them," Kirstin says. "We are truly a one-stop shop for buyers and can help anyone go through the process with minimum of hassle. The result is owning a property that will provide memories for years to come. I love watching buyers turn their dream of owning land into their new forever home."

**Learn more about Northwest Land & Lifestyle Properties or its PotlatchDeltic land listings:**

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